



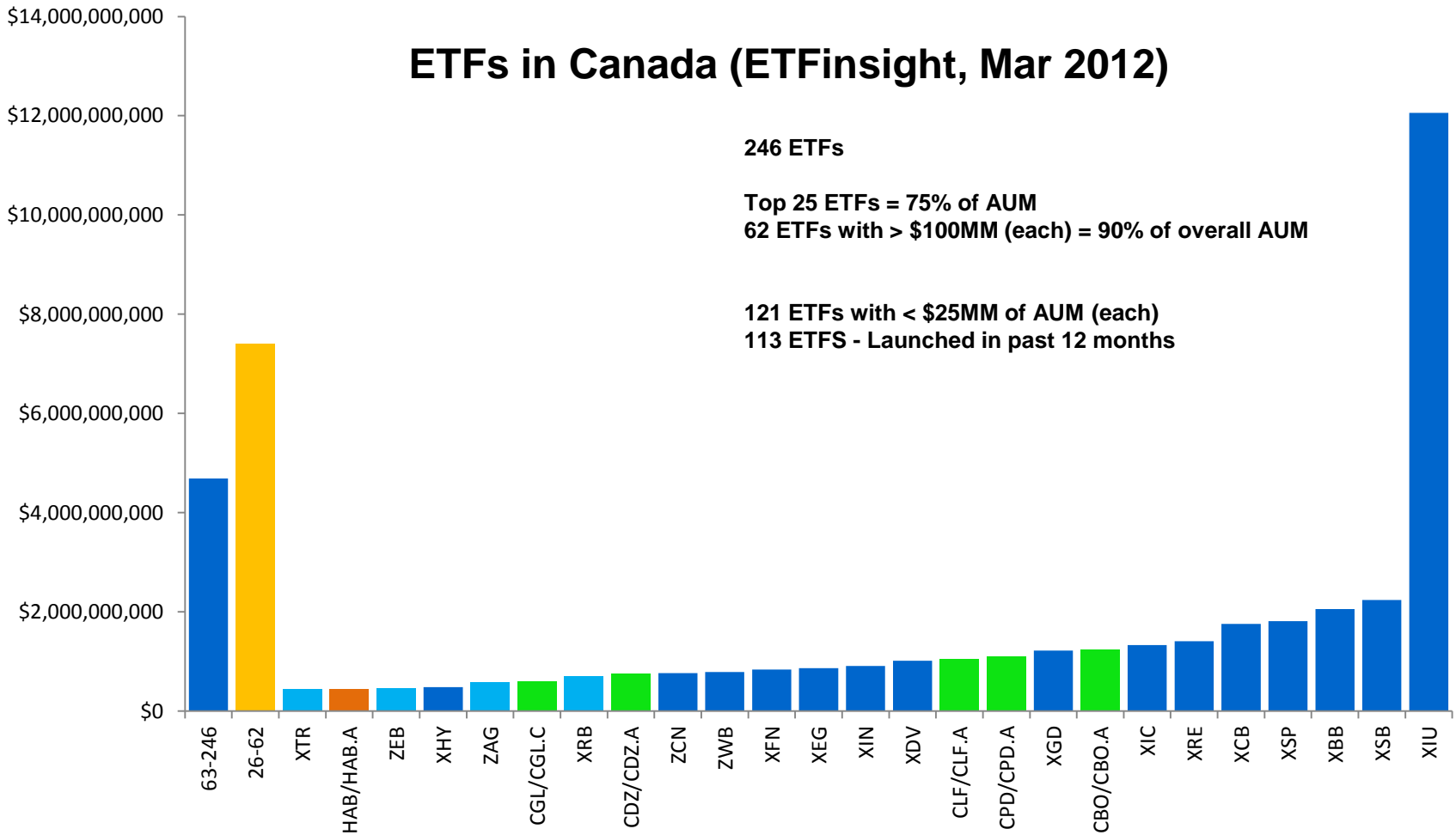
# **Exchange Traded Forum 2012**

Yves Rebetez, CFA  
Managing Director and Editor

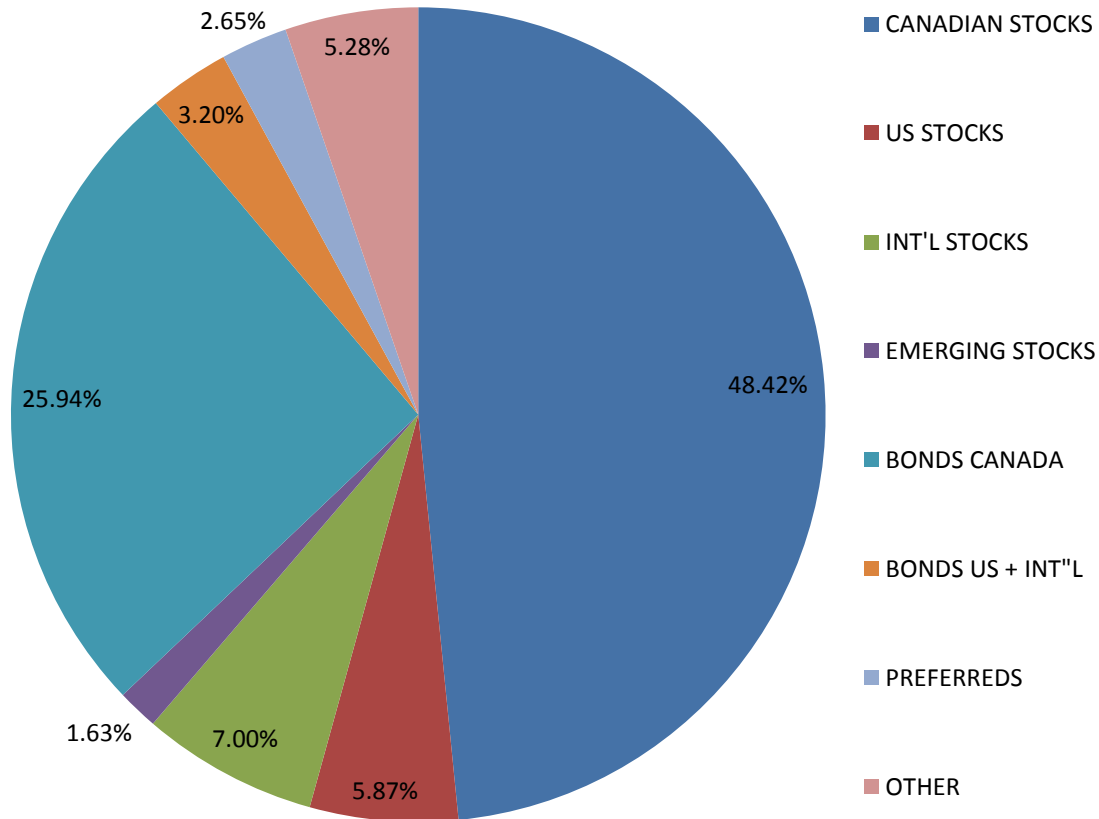
Apr 25 and 26<sup>th</sup>, Toronto

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# Canadian ETFs – concentration ...

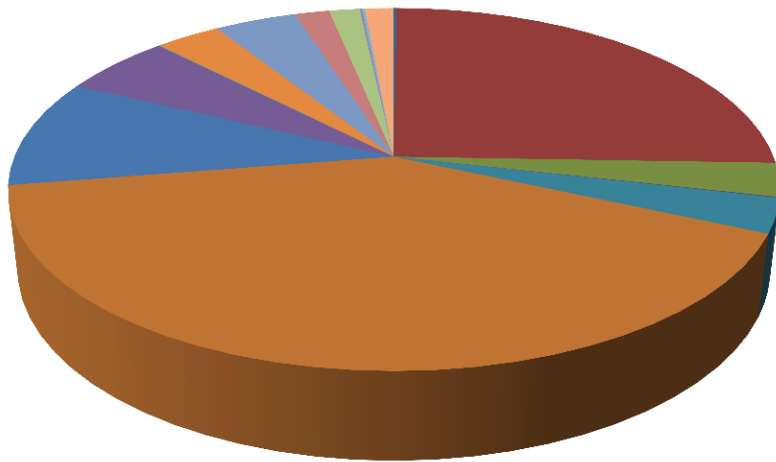


# AUM Breakdown across asset class



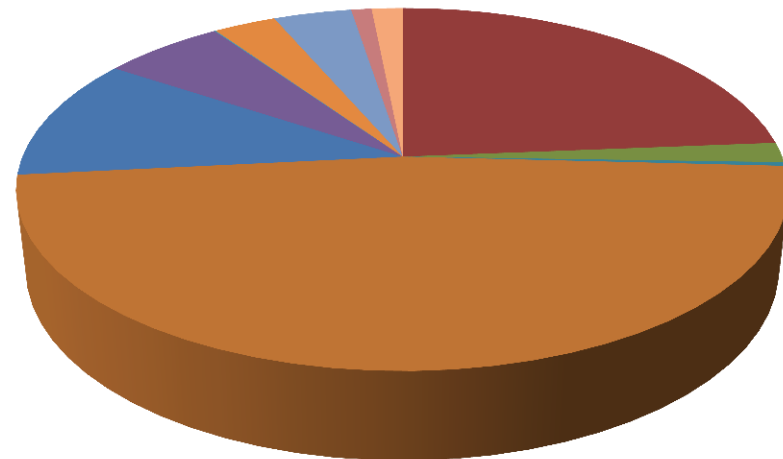
# iShares “New” and before Claymore acquisition

**New iShares ETFs**



- CASH
- BONDS CANADA
- BONDS US + INTERNATIONAL
- CONVERTIBLES
- PREFERRED
- CANADA BROAD
- CANADA SECTORS
- NORTH AMERICAN
- NORTH AMERICAN SECTORS
- US BROAD
- US SECTORS
- INTERNATIONAL GLOBAL
- GLOBAL SECTORS
- EMERGING
- PRECIOUS METALS
- ENERGY COMMODITIES
- OTHER/DIV. COMMODITIES
- PORTFOLIOS

**iShares ETFs**



## Market share – March 31, 2012 (with/without XIU)

	market share blackrock	market share claymore	market share horizons	market share bmo etfs	market share rbcgam etfs	market share XTF Capital etfs	market share PowerShares	market share Vanguard
30-Mar-12	64.3%	15.6%	6.8%	11.2%	0.2%	0.2%	1.4%	0.4%
29-Feb-12	65.0%	15.7%	7.0%	10.6%	0.2%	0.2%	1.1%	0.3%
31-Jan-12	66.5%	15.5%	7.0%	9.6%	0.1%	0.1%	1.1%	0.2%
<b>30-Dec-11</b>	<b>67.2%</b>	<b>15.5%</b>	<b>7.2%</b>	<b>8.9%</b>	<b>0.1%</b>	<b>0.1%</b>	<b>0.9%</b>	<b>0.1%</b>
30-Nov-11	67.4%	15.7%	7.8%	8.1%	0.1%	0.1%	0.8%	0.0%
31-Oct-11	68.0%	15.7%	7.7%	7.6%	0.1%	0.1%	0.9%	0.0%
30-Sep-11	68.2%	15.6%	7.7%	7.4%	0.1%	0.1%	0.9%	0.0%
30-Jun-11	70.1%	15.5%	7.0%	6.7%	0.0%	0.1%	0.6%	0.0%
31-Mar-11	73.7%	14.4%	7.0%	5.0%	0.0%	0.0%	0.0%	0.0%
<b>31-Dec-10</b>	<b>73.8%</b>	<b>14.3%</b>	<b>8.0%</b>	<b>3.9%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
30-Sep-10	75.0%	13.5%	8.3%	3.2%	0.0%	0.0%	0.0%	0.0%

	market share blackrock	market share claymore	market share horizons	market share bmo etfs	market share rbcgam etfs	market share XTF Capital etfs	market share PowerShares	market share Vanguard
30-Mar-12	52.7%	20.7%	8.9%	14.9%	0.3%	0.1%	1.4%	0.5%
29-Feb-12	53.3%	20.9%	9.4%	14.1%	0.2%	0.1%	1.4%	0.4%
31-Jan-12	56.0%	21.3%	9.6%	13.2%	0.2%	0.1%	1.4%	0.3%
<b>30-Dec-11</b>	<b>56.5%</b>	<b>21.3%</b>	<b>9.9%</b>	<b>12.2%</b>	<b>0.2%</b>	<b>0.1%</b>	<b>1.2%</b>	<b>0.2%</b>
30-Nov-11	56.8%	21.6%	10.7%	11.0%	0.2%	0.2%	1.1%	0.0%
31-Oct-11	57.1%	21.8%	10.6%	10.5%	0.1%	0.1%	1.2%	0.0%
30-Sep-11	57.4%	21.5%	10.9%	10.2%	0.1%	0.1%	1.2%	0.0%
30-Jun-11	59.1%	21.6%	10.0%	9.3%	0.0%	0.2%	0.8%	0.0%
31-Mar-11	61.5%	20.9%	10.3%	7.3%	0.0%	0.0%	0.0%	0.0%
<b>31-Dec-10</b>	<b>62.2%</b>	<b>20.5%</b>	<b>11.7%</b>	<b>5.6%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
30-Sep-10	63.2%	19.8%	12.2%	4.7%	0.0%	0.0%	0.0%	0.0%

[Learn more](#)
**BMO ETFs.**  
 The Canadian ETF leaders.

BMO Financial Group  
 Exchange Traded Funds

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**Market Activity**

**S&P/TSX Composite Index**  
 12006.23 Apr 24, 13:05 EDT

**S&P 500**  
 1371.27 Apr 24, 13:10 EDT

**Nikkei 225**  
 9468.04 Apr 24, 16:00 EDT

**Dow Jones EURO STOXX 50**  
 2284.08 Apr 24, 11:50 EDT

**S&P 500**

Value	Net Change	% Change
\$1,371.27	\$4.33	0.32%

Apr 24, 13:10 EDT

**Contributor's Corner**

Mid-Month "Read" of Canadian ETFs Flows

**Contributor's Corner**

Mid-Month "Read" of Canadian ETFs Flows

The return of challenging market conditions this month seems to have slowed the pace of ETFs' creations. Read more for Vanguard's experience month-to-date.

[READ MORE](#)

**Contributor's Corner**

Mid-Month "Read" of Canadian ETFs Flows

**In The News**

Total Returns and Cover Call ETFs

**The Week That Was**

The Week That Was: April 16-20, 2012

**ETF search**

**ETF spotlight**

**April Webinar**

A LOOK AT COVERED CALL ETFs  
*Considering All Aspects of the Strategy*

# Questions?

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